Intercounty Coordinating Committee (ICC)  
February 15, 2010  
Sauk County Health Care Center  
Reedsburg, Wisconsin

1. **Introductory Business**
   *Call to Order* – Chair Russ Kottke called the meeting to order at 9:30 a.m.

2. **Certification of Open Meeting Notice**
The Secretary confirmed that the requirements of the Wisconsin Open Meetings Law were met.

3. **Adoption of Agenda**
Motion by Green Lake County, second by Jefferson County to approve the agenda. Approved.

4. **Approval of Previous Meeting Minutes**
Motion by Jefferson County, second by Green Lake County to approve the minutes of the December 21, 2010 meeting of the Intercounty Coordinating Committee. Approved.

5. **Visiting Officials**
   Ed Brooks, State Representative, 50th Assembly District
   - Minor bills passed
   - No major funding issues
   - In session – usually one bill per day
   - No bills affecting counties

   Q.: Concern about both tax levy and tax rate caps affecting counties
   A.: Two lead authors in Senate to sunset the tax rate limit; there is a bill being proposed in the Assembly, too. (Olsen/Miller in Senate and Shilling/Hintz in Assembly) Many counties approaching the “tax rate” limit, however, will keep the 3% levy limit.

6. **WCA Report:**
   Sarah Diedrick-Kasdorf
   - Discussion on “Protective Status Bill”: WCA working with AFSCME to consider options to the proposed bill
   - Proposed bill affects status of many employees
   - Tax Rate Limit Sunset: Is politically dicey, but Columbia County is most immediately affected. This is not an increase in taxes statewide (only negligible). WCA will be getting out a notice that all 72 counties should support this.
   - Nursing Home Collaboration Bill: WCA provided a handout. This concept addresses specialized populations (for example Dodge and LaCrosse Counties). Multi-county nursing home collaboration. All counties will share in losses of the operation. WCA is looking for “statutory safeguards”. WCA is drafting legislative language. Will be creating “districts”. Representative Shilling is taking the lead on this. This could affect 20 or more counties that are interested in this. WCA does not anticipate any opposition to this bill.

   Dodge County – wants to break even on their nursing homes. They specialize in behavioral challenges and take referrals from 26 counties.

   Q.: Working Lands Status?
   A.: WCA will have to get back to us on status.
Q.: Countywide assessments?
A.: Not moving toward countywide assessment.

8. PROGRAM:
Presentation by Brian Schoeneck, Financial Services Director, Wisconsin Association of Homes and Services for the Aging on “Creative Financing for Long-Term Health Care Facilities”

- Represents 190 facilities
- Sauk, Dodge, other nursing homes are members
- Has worked with nursing homes for 30 years
- Financing
  - Public Funding
    - Counties rely on Medicaid
    - Hopefully more on Medicare
- Assisted living options help offset costs
- 400 licenses facilities in Wisconsin
- 47 County facilities (15% of beds in Wisconsin)
- ¾ of facilities have net losses
- Have lost 12,000 nursing home beds in Wisconsin (lots of down-sizing) to around 37,000 nursing home beds
- 91% occupancy (Sauk County is at 100% today)
- Funding Sources
  - Medicaid is largest source
  - Seeing more in Family Care, but doesn’t represent a lot
  - Some have contracts with hospice, but no real gain over Medicaid
  - Medicare (constant turnover so not lots of revenue)
  - Emerging: IGT on Supplemental Payments
- Allocation of Funding Sources
  - Private pay – 19%
  - 88% Public Sources
    - Medicaid – 66%
    - Medicare – 12%
- Funding Sources by County
  - Most in ICC region are near average in allocation by private pay to public financed
  - Chart provided
- Rates per Day
  - Medicare - $425
  - Medicaid - $139
  - Private Pay - $198
- Medicaid rates have not kept up with inflation (2006 and 2008 had 0% rate increase although there was over 3% inflation)
- Over 97% of homes suffered losses in Medicaid
- Wisconsin has the worst nursing home payment system in the country (average nursing home loss is $40 per resident per day)
• Other Revenue
  o Dietary
  o Transportation
  o Medicare Part B
  o Nonprofits are building CBRF/Independent housing

• Trends 1997 – 2011
  o Federal matching funds $2.4 billion for covering county losses
    ▪ Trust Fund $1.7 billion (72%)
    ▪ Government nursing homes $669 million (28%)

• In June 2009, more Certified Public Expenditures (CPE) funding was turned over to counties - $10.6 million

• Wisconsin has recently lost six county facilities

• Countryside (Jefferson County) will result in less money coming to Wisconsin plus State Medicaid Trust Fund ($1.5 million); with others: $7 million less coming to Wisconsin

• 70% of increase in nursing home bed tax went to state and not to county nursing homes

• Family Care Expansion
  o More and more are running into financial difficulties
  o DHS had to give Family Care $27 million to five alliances

• Family Care – Managed Care
  o Could help with more revenue for county nursing homes

• Managed Care Provider Issues
  o Have had to build more beds for assisted living
  o Trend for more assisted living beds

• Increase in Assisted Living units and facilities – 83% increase since 1995

• Trend in Long-Term Care
  o More services in the “community” compared to institutions (from 39% to 66% between 1995 and 2008)

• Federal Stimulus Dollars

• Advocacy:
  o Return $10 million of CPE funds for 2011-12
  o Use bed tax for county nursing homes – not to the MA trust fund

• DHS Nursing Home Strategy
  o Align reimbursement with the required level of care
  o Preserve access to nursing home services
  o Promote quality of care and quality of life

• DHS Preserve Access to Nursing Homes
  o Use innovation model for multi-county consortiums

• Summary – when 80% of days are Medicare and Medicaid, additional housing is one of the options

• County homes have a long tradition of taking care of people who otherwise would not have been taken care of

• Family Care “Pilots” took about three years to stabilize

• Family Care will never be “less expensive”

County Issues

• Countryside Home Sale: Jefferson County has received a bid of $8.1 million for the nursing home plus 22 acres to build a CBRF to offset these costs and will go to the full County Board on February 15, 2010.
9. Adjournment
Motion to adjourn by at 11:20 a.m.

Kim Gochanour, Administrator of Sauk county Health Care Center, gave a tour of their facility for all ICC participants.

Respectfully submitted,

Steve Grabow
Community Development Educator
UW-Extension, Jefferson County Office
## Attendance

<table>
<thead>
<tr>
<th>Name</th>
<th>Representing</th>
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<tbody>
<tr>
<td>Steve Black</td>
<td>UW Extension, Jefferson Co.</td>
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<tr>
<td>Steve Ness</td>
<td>Jefferson County</td>
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<tr>
<td>Jeff Hoffman</td>
<td>DODGE Co. UW-EXTENSION</td>
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<tr>
<td>Marty Knepper</td>
<td>Sauk County</td>
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<td>Paul Emplez</td>
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<td>BRIAN SCHONECK</td>
<td>WAHSA</td>
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<td>Ed Brooks</td>
<td>50th Assembly District</td>
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<tr>
<td>John Wight</td>
<td>Columbia City</td>
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<tr>
<td>MARTY HAVLOVIC</td>
<td>MARQUETTE Co UWEX</td>
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<td>Paul Wade</td>
<td>MARQUETTE Co</td>
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<td>HOWARD ZELLINER</td>
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<tr>
<td>BRENT MILLER</td>
<td>MARQUETTE COUNTY</td>
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<tr>
<td>Terry Clay</td>
<td>Sauk Co Health Care Center</td>
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<tr>
<td>Jim Sockrom</td>
<td>Sauk Co Health Care Center</td>
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<tr>
<td>Art Carlson</td>
<td>Sauk Co Board</td>
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<tr>
<td>Russell Kothe</td>
<td>Dodge County Chair</td>
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<tr>
<td>Jim Schoenle</td>
<td>Schenecty Co</td>
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<td>Adrian Kemmer</td>
<td>DODGE Co.</td>
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<tr>
<td>Don Prida</td>
<td>Green Lake Co.</td>
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<tr>
<td>Linda Van Ness</td>
<td>Green Lake Co. DTFHS</td>
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<td>Michael Skorin</td>
<td>WI Counties Link</td>
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