

**Intercounty Coordinating Committee Meeting Minutes**  
**Monday, March 17, 2008**  
**Dodge County Administration Building**  
**Juneau, Wisconsin**

**Attendance:**

See attached attendance sheet

**The requirements of the Wisconsin Open Meetings Law were met.**

**The agenda was approved** (motion 1<sup>st</sup> Jefferson County - 2<sup>nd</sup> Dodge County)

**The minutes were approved** (motion 1<sup>st</sup> Dodge County - 2<sup>nd</sup> Jefferson County)

**Legislative Report**

Representative Jeff Fitzgerald talked about the post State budget debate. He mentioned the discussion is mainly about taxes. He said the regular session is over, however, he also expects there to be a special session called to discuss the budget repair bill. Representative Fitzgerald also answered questions.

**Wisconsin Counties Association Report**

Mike Blaska talked about the Wisconsin Way effort. He said the meetings throughout the State were done – he could not speak about specifics but did say that the themes would be provided later in the year. He said the WCA was looking at filling their open positions for Legislative Aides. He talked about the fiscal problem of the State, he said the bond rating for Wisconsin is poor and the structural deficit makes the State budget difficult to manage.

**Open Discussion on County Issues**

There was a discussion about the revenue that wind turbines bring to the County. It was pointed out that a County receives a portion as does the local government. A second issue concerned the livestock siting law. Jefferson County mentioned that they had concern about the inspection of the facilities.

**Program**

**Jeff Hoffman – Dodge County UW-Extension Community Development Educator presented Conflict and Negotiation II.**

This was the second month that the topic centered on conflict. Hoffman provided a review of the February ICC material – including a discussion on individual conflict styles, the Model for Improvement, and there was open discussion about where conflict exists for those present. Hoffman then went on to explain the Seven Elements of Negotiation. The elements include Relationships, Communication, Interests, Options, Criteria, Alternatives, and Agreement. Hoffman provided additional information about the element of interests and the importance of knowing your BATNA (Best Alternative

To a Negotiated Agreement) He commented that the search for interests is the fundamental difference between integrative and positional decision-making. He went on to explain what a BATNA is and how one's BATNA must be understood prior to going into a negotiation. Hoffman provided exercises designed to help the group better understand the concepts.

Next meeting: April 21, 2008 - Topic is Structured Services, Healthcare

**Meeting adjourned at 11:58** (motion 1<sup>st</sup> Dodge County – 2<sup>nd</sup> Green Lake County)

Respectfully Submitted,

Jeff Hoffman  
UW-Extension, Dodge County